



## OUR GUARANTEE

### **THE WAYPOINT GUARANTEE**

If our work does not add value then it is a cost, and nobody wants that!

If you are unhappy in any way with our invoice, please tell us.

If you are still unhappy, ask us to invoice you for what you think the work was worth to you.



### **NO CHARGE**

We NEVER charge for our time or expenses for initial or informal client meetings, or discussions anywhere in the UK.

We really enjoy meeting different clients and learning about their business needs, and you have kindly offered us the privilege of talking with you.